#### **Town of Andover**

Board of Selectmen and Board of Education Tuesday, May 19<sup>th</sup>, 2020 at 7:00 P.M. Location: virtual Zoom meeting

### **Special Meeting Minutes**

#### 1. Call to Order

First Selectman Jeff Maguire called the Special Meeting to order at 7:02 P.M.

BOS Members: First Selectman Jeff Maguire, Vice Selectman Adrian Mandeville, Jeff Murray, Scott Person, Paula King BOE Members: Chair Shannon Louden, Gerard Crème, Daniel Foran, Cynthia Murray, Steven Fuss, Chris Bernard.

Town Administrator: Eric Anderson

Board Clerk/Admin Assistant: Amanda Gibson

AES Financial Operations/BOE Business Manager: Laura Edwards

Superintendent: Sally Doyen Town Treasurer: Barbara Griffin AES Principal: John Briody

Town Auditor: Michael VanDeventer, Mahoney Sabol

Presenters: Cheryl Miller CPA, CL Services

Public Present: Mrs. Bush, Kimberly Person, Jaime Webber, Krysta Cariboni, Melissa Loteczka, Lisa Hopkins, K Romeo,

Jennie Morrell, Bob Hamburger.

#### 2. Public Speak - None.

### 3. Financial Software Upgrade discussion

a. Presentation by Mrs. Miller on Quickbooks Implementation
 Town Administrator Eric Anderson: Provided a brief explanation of the Software Committee's goals.
 Members discussed the roles of the Software Committee and presented the meeting's agenda items.

Cheryl Miller CPA from CL Services provided a detailed presentation to all members. \*See included for her presentation. Cheryl shared that her company would conduct the setup of the new system, staff training along with periodic consulting. She has completed conversions in other towns, not including the schools, for approximately 130 hours of implementation. Cheryl Miller left the meeting at 8:17 P.M.

Members and AES discussed the program, options, pricing and timeline.

Superintendent Sally Doyen: Expressed concerns of conducting the conversion over the summer months. Laura Edwards: Shared that the other potential companies (BMSI and Edmunds) presented to the Software Committee but Quickbooks had not yet.

Members discussed having Cheryl Miller present Quickbooks to the Software Committee.

b. Presentation by Laura Edwards and Software Committee on BMSI and Edmunds

\*See included presentation for Summary of Priorities and Vendor Considerations.

Software Committee consists of Jeff Maguire, Adrian Mandeville, Marc Brinker, Barbara Griffin, Laura Edwards. Members discussed the different options: Quickbooks, BMSI, and Edmunds.

4. Combined Finance Department

Town Administrator Eric Anderson: Presented proposed staffing changes and timeline with job descriptions of the Finance Director and Assistant Finance Officer. \*See included. Shared that the town has hired an attorney to handle union negotiations.

Members agreed to appoint a Finance Department Committee consisting of 5 members with two members from the Board of Selectmen, two members from the Board of Education, and the Town Administrator.

Shannon Louden MOVED to create a Finance Department Committee consisting of Board of Selectmen Members Jeff Maguire and Adrian Mandeville, Board of Education Members Shannon Louden and Chris Bernard, and Town Administrator Eric Anderson; for the purpose of discussing the combined financial positions in the Town of Andover and Andover Elementary School.

Scott Person SECONDED

**MOTION CARRIED 11:0:0** 

Shannon Louden and Jeff Maguire offered to provide a list of potential dates and schedule a committee meeting as soon as possible.

### 5. Public Speak

Jeff Maguire: Thanked Michael VanDeventer from Mahoney Sabol for participating in the meeting.

Dan Foran: Inquired about the Board of Finance FY 2020-21 budget status.

Adrian Mandeville: Shared that the Board of Finance is hosting their Regular Meeting on Wednesday, May 27<sup>th</sup>, 2020 at 7:00 P.M. via virtual Zoom platform when the board will vote on the FY 2020-21 Town Budget.

#### 6. Adjournment

Shannon Louden MOVED to adjourn the Special Meeting
Adrian Mandeville SECONDED
MOTION CARRIED 11:0:0
First Selectman Jeff Maguire adjourned the Special Meeting at 11:00 P.M.

\*PLEASE STAY TUNED VIA OUR TOWN WEBSITE (<u>WWW.ANDOVERCT.ORG</u>) FOR UPCOMING <u>VIRTUAL</u> MEETINGS WITH INSTRUCTIONS ON HOW TO JOIN.

Helpfully submitted by the Board Clerk/Administrative Assistant, Amanda Gibson. Applied Gibson Please see the minutes of subsequent meetings for the approval of these minutes and any corrections hereto.



20 KNOLLWOOD DRIVE

**PO BOX 372** 

CANTERBURY, CT 06331

- 1. Introduction
- 2. QuickBooks Experience
- 3. Benefits of QuickBooks:
  - Inexpensive to purchase and operate
  - User friendly:
    - Easy set-up and use (server based)
    - Allows for multiple users (3 to 5 depending on program and relatively small price to purchase additional seats)
  - Reporting features:
    - Budget to actual reports
    - Budget overview to track line item transfers and additional appropriations
    - Use of class tracking
    - Exports to excel
  - Fund accounting (use class tracking and banking sub-accounts to track individual funds)
  - Bank reconciliation feature
  - Payroll feature (add on program)
  - Audit trail
  - General support readily available
- 4. Limitations of QuickBooks:
  - Recommended for use by small to medium sized entities (no personal experience using QuickBooks within a School District)
  - Lack of a robust chart of accounts structure (requires mapping to UCOA)
  - Fund accounting
  - Lack of effective applications:
    - Purchase order system (may be adequately addressed through the use of a third-party application that integrates with QuickBooks; separate cost)
    - Inventory (not considered an issue for the School District or Town)
    - Capital assets (continue to utilize excel)
    - Interfund accounting (manual entries would be required to record interfund transactions)
- 5. Questions

Telephone: 860-546-9629 Fax: 860-546-9672

### What does it mean when we say Multi-User?

Imagine your business has three people (owner, office manager and payroll clerk) who need to access one QuickBooks file at the same time. The business owner uses one QuickBooks license to run reports, while the office manager uses a second license to enter sales reports and receipts, and the payroll clerk uses a third license to run payroll and print checks.

In this scenario, since three users are using QuickBooks, a 3 User product will be best suited to your business' needs. Similarly, if your business only has two users that will need to access QuickBooks, a 2 User product will be right for you.

### What are the benefits of using QuickBooks Multi-User?

- Multi-user access enables increased productivity and efficiency
- All users have simultaneous access to your most up-to-date company file, ensuring accurate and efficient collaboration
- You can also stay in control and keep your data protected limit employee access by allowing different levels of user permission within your company's file

### What is the maximum number of simultaneous users for a QuickBooks company file?

The maximum number of simultaneous users (users accessing the file at the same time) for QuickBooks Pro is three users and Premier Edition is five users. A server does not count as a user if no one works on QuickBooks on the server itself. Our product offers the ability for more users to work in the file at the same time.

### How can more than one person work on QuickBooks at the same time?

The multi-user mode<sup>1</sup> in QuickBooks Pro and Premier allows multiple users to collaborate on the same company file at the same time. All users must be networked and must each have their own QuickBooks license.

Multi-user mode enables more than one person to work on a company file at the same time increasing collaboration and productivity. It improves accuracy because all users are working on the most up-to-date data. Additionally, it ensures data stays protected because individual user access levels can be set. To enable multi-user mode, go to the File menu in QuickBooks and choose "Multi-User Mode."

If you need 5 or more users accessing QuickBooks at the same time, please see our products, or call us at (866) 676-9668.

### When do I need an additional license?

Our standard license agreement requires separate QuickBooks licenses for each person who uses QuickBooks software. However, if you have both a laptop and desktop PC, and you're the only person using QuickBooks, you only need one

license. You need to get additional licenses when additional people need to use  $\operatorname{QuickBooks}$  on their computers. .

### What are some common situations in which businesses need to buy additional licenses?

The most common scenario is when more than one person in the business needs to use QuickBooks, even if only for certain specific tasks. For example, a business owner may want to have a copy of QuickBooks solely for running reports, doing payroll, and printing checks, but his office manager needs to use QuickBooks to enter sales orders and receipts. Accordingly, the business needs two licenses.

## What if I print out reports from my QuickBooks software for another person? Would I need to get an additional license for this person?

If another person is solely reviewing printed reports that you generate yourself in QuickBooks, then they don't need to get their own QuickBooks license. However, if they install and/or use QuickBooks, then they will need a separate license.

# Can I run QuickBooks both at the office and at home on a single-user license or do I need to purchase separate licenses for both computers? If so, how do I do that?

Under the single-user license, you may install QuickBooks software on one computer for access and use by only one specific person; and, install the software on one additional portable computer so long as only the same specific person accesses and uses the software.

### How do I purchase additional licenses outside of what is available on the site?

You can configure your QuickBooks to suit however many users you need. If you have more than 3 users of Pro or Premier, we recommend that you call (866) 379-6635 and order from one of our sales consultants. They will ensure that you are set up with the proper number of licenses and that you receive a discount for purchasing additional QuickBooks user licenses.

If you already have a copy of QuickBooks, you can also add additional licenses from within the product. To do so, go to the Help menu, click on "Manage My License" to purchase additional licenses. You will see a web page that allows you to select "Purchase additional licenses via phone" or "Purchase additional licenses via web". If you choose to purchase additional licenses by phone, you will be given a phone number to call and a representative can assist you in purchasing an additional license. If you choose to purchase additional seats over the Internet, you will be directed to the in-product e-Store to make your additional purchases.

### Is there a discount if I purchase an additional user or license?

Yes, you will save 10% off a single-user copy of Pro or Premier when you purchase an additional license. Currently, you cannot receive the discount by

ordering from the QuickBooks.com Website. To receive this discount, you need to order through one of our sales consultants by calling (866) 379-6635.

Or, if you already have a copy of QuickBooks 2011, you can purchase additional licenses from within the product. .

### Can I run multiple companies from one copy of QuickBooks?

Yes. You can run as many companies as you want from one copy of QuickBooks. Of course, you'll still need a separate license for each user of QuickBooks if you have multiple users.

### What is the maximum number of simultaneous users for a QuickBooks company file?

QuickBooks can accommodate up to 30 simultaneous users. You can directly convert data from Quicken and Quicken Home and Business Editions '98 through 2011 (older editions require some additional steps). QuickBooks provides detailed step-by-step instructions for the entire conversion process. QuickBooks Pro and Premier Edition are best suited for businesses with 1-4 users. (Note that one license is required for each user. A server does not count as a user if no one works on QuickBooks on the server itself). If your business has 5 or more users, please call us at (866) 379-6635.

### Can I install a copy of QuickBooks on my network server? Do I need an additional license?

You do not need a separate license if you install QuickBooks on a server for other users to access, but no one directly uses QuickBooks on that server. By choosing the Server Installation during the Installation Interview, QuickBooks will install a version that is appropriate for server access but not for regular QuickBooks use.

If you install QuickBooks on your server, you still must have a license for every user of the program. Only certain configurations involving shared company data files are allowed.

#### What if I have more questions about multiple users?

You can access additional help on multiple users in several different places:

- During the QuickBooks installation process
- · In the materials included with your QuickBooks software

### When should I consider QuickBooks Enterprise Solutions?

Move up to QuickBooks Enterprise Solutions when you're at the point where you need to handle larger amounts of data (resulting from having more customers, vendors, inventory, and transaction volume) and multiple users with ease. With Enterprise Solutions, you get twice the list capacity of QuickBooks Pro and Premier Edition, and you can scale up to 30 simultaneous users with 200 percent faster performance. The software also offers in-depth security features with different levels of access to more than 120 individual reports. And it

includes 13 predefined user roles to make new user setup fast and easy. Learn more about .

Important disclaimers, disclosures and notes

# Town of Andover Budget vs. Actual July 2018 through June 2019

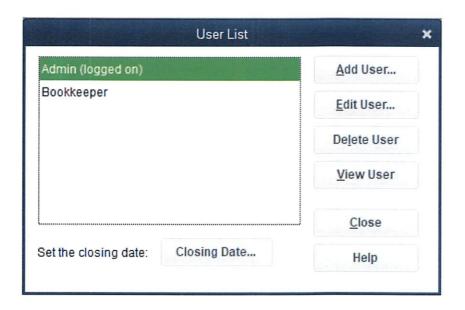
	Jul '18 - Jun 19	Budget	\$ Over Budget	% of Budge	et
Expense					
101 · Certified Teachers					
101-000 · Teachers (1000-0000)	1,101,951.92	1,177,472.00	-75,520.08	93.6%	
101-019 · PreSchool Teachers 1000-0019)	30,004.39	0.00	30,004.39	100.0%	
101-120 · Special Ed Teacher (1200-0000)	161,075.98	161,076.00	-0.02	100.0%	
101-008 · Speech Teacher (2150-0008)	53,580.21	49,857.00	3,723.21	107.5%	
101-212 · Curriccium Devel (2212-0000)	1,530.00	5,100.00	-3,570.00	30.0%	
101-220 · Library Salary (2220-0000)	96,368.08	80,038.00	16,330.08	120.4%	
101-230 · Inst Tech Salaries (2230-0000)	56,103.30	81,038.00	-24,934.70	69.2%	
Total 101 · Certified Teachers	1,500,613.88	1,554,581.00	-53,967.12		96.5%
102 · Instructional Assistants					
102-000 · Inst Asst (1000-0000)	0.00	45,016.00	-45,016.00	0.0%	
102-019 PreK Inst Asst (1000-0019)	12,568.19	0.00	12,568.19	100.0%	
102-120 Inst Asst SpEd (1200-0000)	65,049.71	0.00	65,049.71	100.0%	
102 · Instructional Assistants - Other	0.00	0.00	0.00	0.0%	
Total 102 · Instructional Assistants	77,617.90	45,016.00	32,601.90		172.49
103 · Teacher Substitutes					
103-000 · Subsat. Teacher Reg (1000-0000)	19,227.95	48,480.00	-29,252.05	39.7%	
103-019 · PreK Subs (1000-0019)	2,162.50	0.00	2,162,50	100.0%	
103-120 · Subt Teachers SpEd (1200-0000)	1,500.00	1,760.00	-260.00	85.2%	
Total 103 · Teacher Substitutes	22,890.45	50,240.00	-27,349.55		45.69
Total Expense	1,601,122.23	1,649,837.00	-48,714.77		97.09
ncome	-1,601,122.23	-1,649,837.00	48,714.77		97.0%

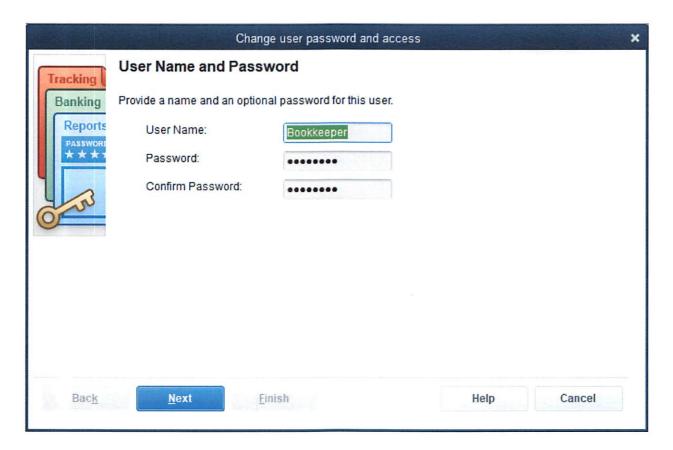
### Town of Andover Audit Trail

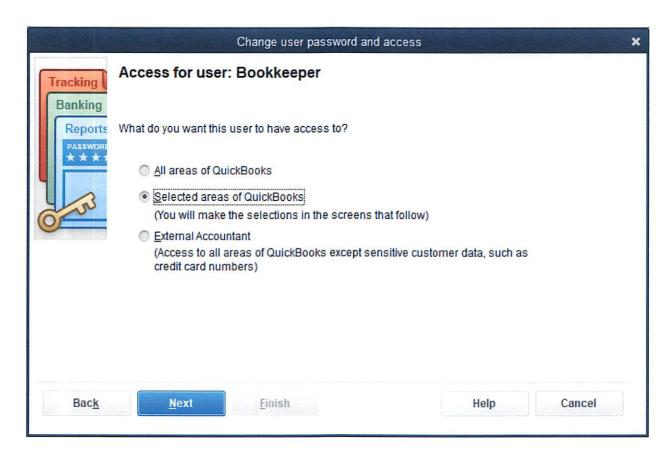
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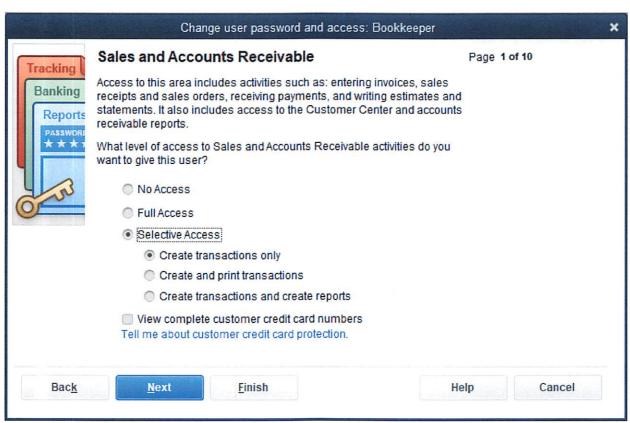
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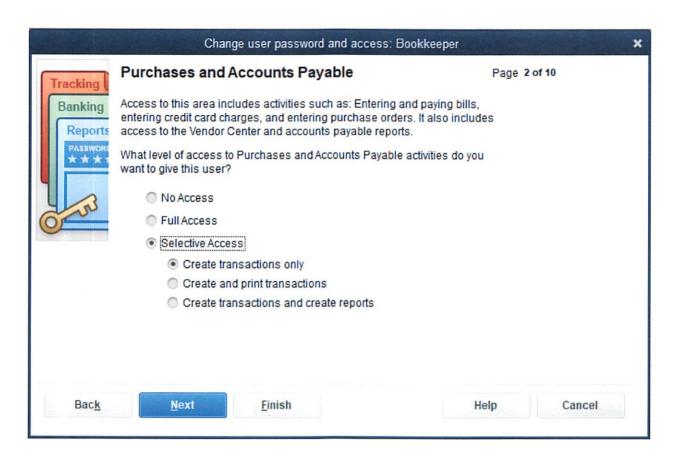
The following are the normal setup options for QuickBooks Users. You would first set up the user and their password (they can then change it), determine what access rights they have; these decisions can be changed at any time by the Admin assigned to the QuickBooks file. At the end of the set-up process, the assigned access rights will be displayed.

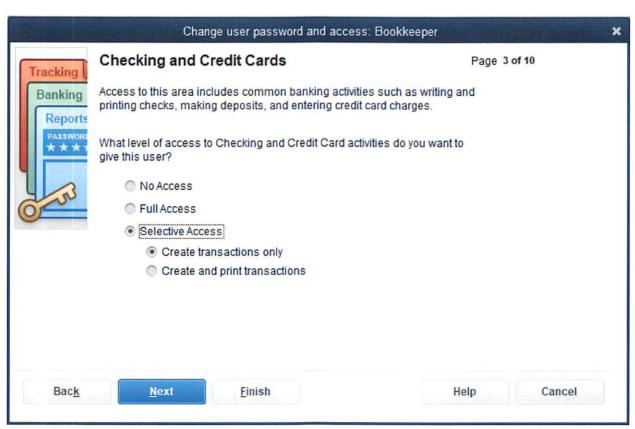


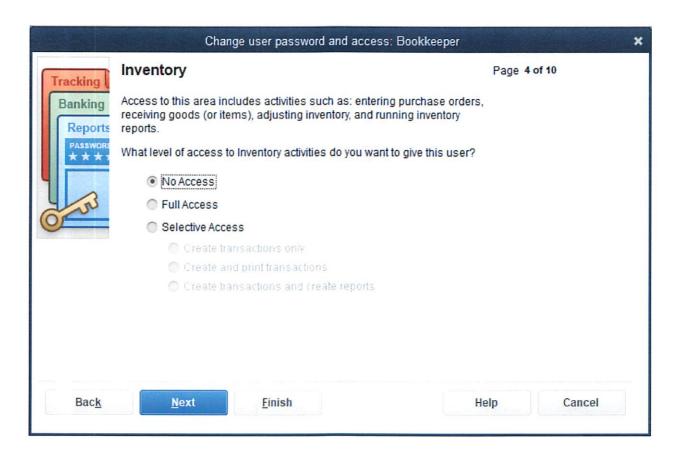


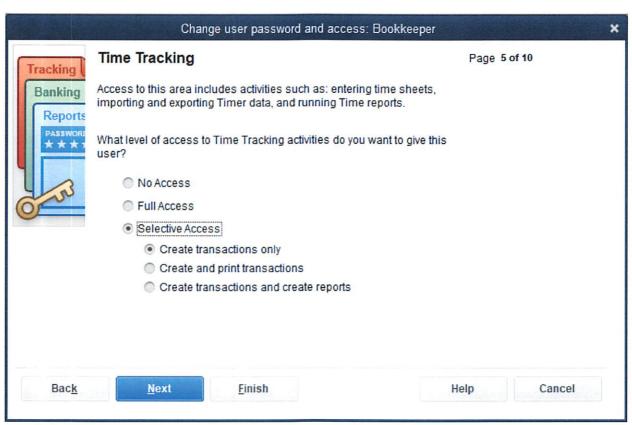


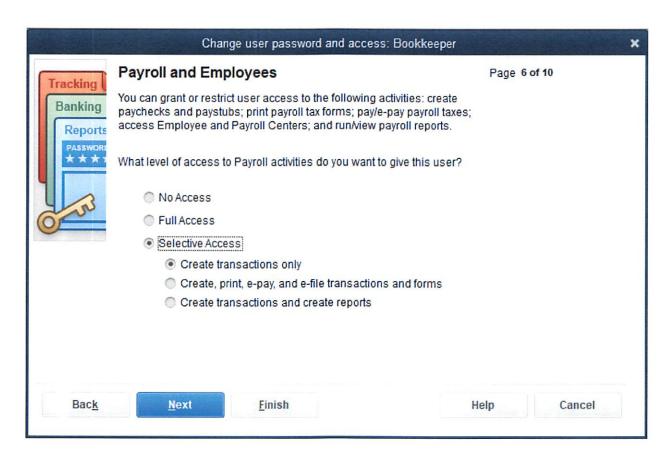


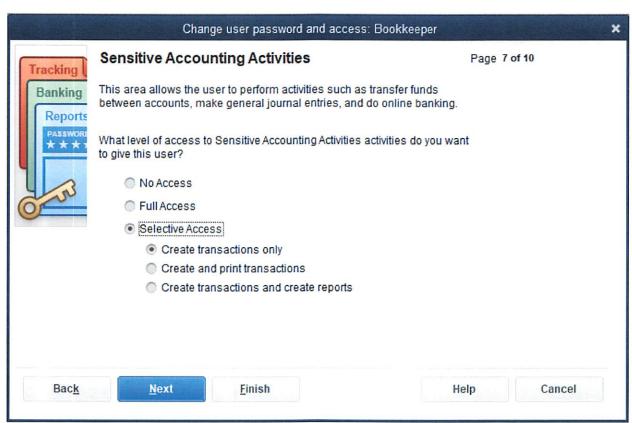


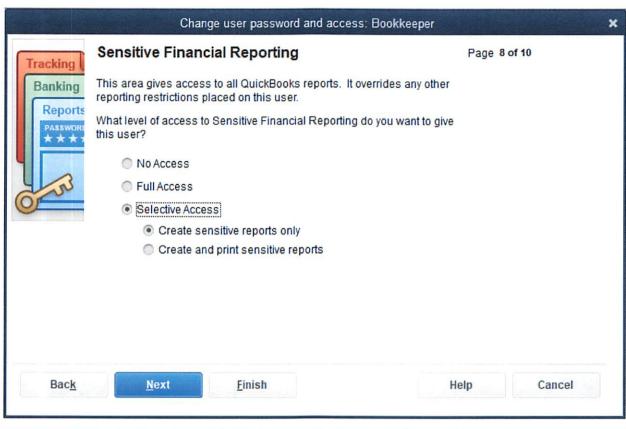


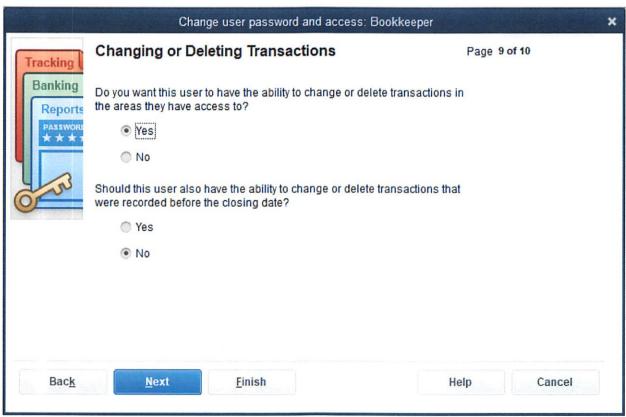


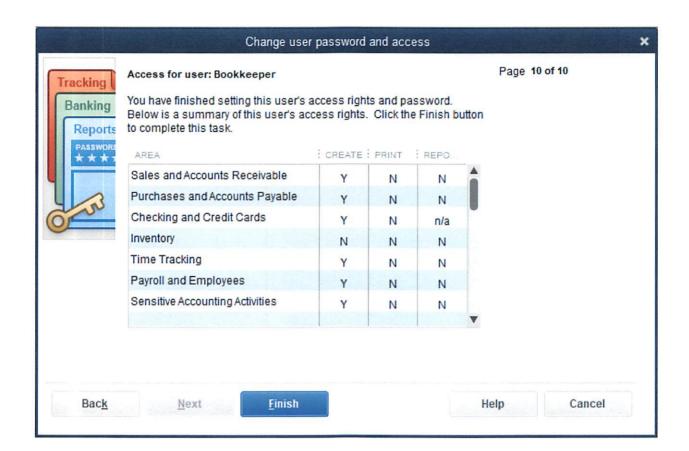












QuickBooks has many features that may benefit the town and school but also several issues that will affect how your reports are prepared.

- 1) The budget to actual reports shows the appropriated QuickBooks amount. After the adopted budget is approved and entered into QuickBooks, as additional appropriations or line item transfers are made, you would simply prepare a Budget Overview report which shows the adopted budget and any subsequent changes. Your current accounting system shows adopted and appropriated. With the Budget Overview, you will be able to see all budget transactions on a monthly basis that affect your adopted budget.
- 2) QuickBooks only allows for a 7-digit account number. UCOA has a 22-digit criteria. I have prepared a short sample of the how the Board of Education accounts could appear. My example is based on your Budget to Actual report for the FY18/19. As you can see, only part of the full account number is utilized in the QuickBooks account number. The total necessary account number is being listed in the Line Item Description. The use of the approved UCOA excel mapping tool will need to be utilized for both the town and school. The process would be a one-time exercise. Once you have your account numbers in QuickBooks finalized, the accounts can then be mapped or tied to the excel workbook. Then each year after the financial statements are completed, you can just print the QuickBooks report, enter the final numbers into the mapping program which is linked to the final Excel workbook which can then be uploaded to the State site. It will take some time to complete the setup and mapping but once done, you can utilize it each year.
- 3) The Audit Trail is always on; it cannot be turned off. When a user signs in under their username and password, any transactions that they perform are automatically recorded by date, time, and transaction. If the transaction is subsequently changed by that user or someone else, the change is recorded also within the Audit trial and shows the original transaction and the date, time and who changed it. A very helpful tool when tracking financial issues.
- 4) Recurring transactions can be "memorized" so that all you need to do is change the date of the transaction and amount of the transaction and record. Reduces staff recording times. (example would be recording bi-weekly payroll transactions)
- 5) Memorized department reports can be utilized monthly to ensure that line items are not over expended.
- 6) Most reports can be exported to excel.

QuickBooks programs to consider:

QuickBooks Pro or QuickBooks Premier Plus

- 1) QuickBooks Pro one-time fee \$299.99 and allows for 3 users at a time. No need to upgrade unless in house payroll is being done. If payroll, that is an add on feature which is based on the payroll package you choose and then requires you to upgrade every three years. Limited telephone support. Additional user licenses can be purchased at \$299.99 per user
- 2) QuickBooks Premier Plus first year fee \$249.95 (special is funning) and then a yearly fee of \$449 (currently) and allows for 5 users. If using in house payroll, additional fee based on the payroll package you choose. Ii has unlimited phone support and allows for on-line backups. Additional user licenses can be purchased at \$299.99 per user

I am attaching a printout from Intuit's website about how user's work within QuickBooks

You can have several different funds set up as "companies" within QuickBooks and still utilize the same program; no need to buy another program. Board of Education Grants can be a QuickBooks company, Capital Non-recurring can be a QuickBooks program; Student activities can be a QuickBooks program, etc. There is no limit to the number of companies that can be set up once you have purchased the program, just the number of users that can be logged on to that specific company.

For the smaller funds, you can utilize the "class" structure of QuickBooks to allocate receipts and expenses. Example, BOE grants have State Funding, Federal Funding, and occasionally outside funding and just program expenses. The different accounts can be set up in the Chart of Accounts, but each type of grant can be its own class, thereby reducing the financial report size.

The same can be done for Capital Non-recurring, student activities and all other funds.

### **Summary of Priorities**

### Finance – General Ledger, Budget, Purchasing, A/P, A/R

### **Technology**

Windows and Office compatible Audit trail with history or changes Scan & attach files in multiple formats

User-levels

Query and reporting

Menus and screens

Query and Reporting tools

Allows formatting of data

Drop down and/or drag and drop criteria selection

Define and save. Ability to refresh.

Reports

Generate in multiple formats

Library of pre-built

Searchable fields

Multiple environments for implementation

#### **Finance**

### General Ledger

Periods

Support 13 accounting periods

Multiple years open

Role driven

Date driven closings

Ability to report on detail or roll up

Journal entries

Multiple journal entry types Short and long descriptions

**Attachments** 

Workflow routing for approval

Self-balancing interfund

Mapping to UCOA/ED001

**Funds** 

Accommodate pooled cash for multiple funds

**Grant Management** 

Ability to report on multi-year basis

### Banking

**Bank Reconciliations** 

Ability to import bank information

Reconcile all banking transactions

Define check sort and print order

Canceled check report

### **Budgeting**

Up to 3 year budget and actual

Ability to specify # of years

Excel export and import

What-if modelling. Identify variations.

Budget adjustments/transfer. Multiple budget iterations per year with versioning for each.

**Budget vs Actual** 

With or without encumbrances

Drill down to source data

System generated alerts when nearing budget tolerances

Route budget requests for approval via workflow

Budget worksheets to distribute to departments for entry. Workflow routing for approval and review.

Posting capabilities. Tools to support creation and distribution of "budget book".

Capture Budget line item assumptions and attach supporting documentation.

Forecasting analysis with unique formulas based on budget type or category.

Budgeting dashboard with drill down capabilities

### **Purchase Orders**

Support multiple addresses

Ability to email

Work flow approval and security settings

Budget verification with settings to warn or block

Allow multiple G/L accounts per line.

Reference to contract, quote, etc

Create PO without requisition

Convert requisition to PO

Pre-encumbrance vs encumbrance

Ability to flag line item as fixed asset

Utility to unencumber at year end

### Accounts Payable

Vendor and/or customer master file data

1099 tracking with ability to print and/or transmit

Prevention of duplicate vendors

Deactivate and retain history

Duplicate invoice management

Ability to flag invoice for separate check

Support multiple forms of payment

Ability to scan invoices; route for review. Route a single invoice concurrently to multiple approvers, ability to re-route and add reviewer while in process. Online visibility to invoice approval routing queue.

Import electronic invoices into A/P

Process multiple invoices to a PO

Generate recurring payables templates

Distribute invoice to multiple G/L accounts by pre-defined rules

Manage partial payments

Two or three way matching; PO to invoice or PO to receiving

Use of quick codes

#### Accounts Receivable

Ability to process payments in multiple formats

Ability to flag receipts for tax reporting (tuition payments)

Generate invoices

	Vendor Conside	erations		
Rate from 1-highest to 4 lowest	Vendor Background	Comments		
	<u>Company</u>			
	Public vs. Private			
	Year Founded			
	Revenue and Income: Current and Prior Year			
	Office Locations: Headquarters, Implementation, Support, Development			
	Nearest regional office to State of Connecticut			
	Website			
	Employee Count			
	Number of Customers			
	Total Customers			
	Total Customers on Proposed System			
	Total Connecticut Schools			
	Total Connecticut Towns			
	Total Similar sized Customers			
	<u>Experience</u>			
	Identify Project Manager/Team			
	Outsourcing of any services			
	Relevant references			
	<u>Implementation</u>			
	Strategy			
	Plan of phases, tasks and timeline.			
	Resources			
	Data conversion tools, methodology, experience with.			
	Post Go-Live support			
	<u>Support</u>			
	User Groups, Conferences, Community Forums, etc			
	# of staff offering user support, hours of service, response time, ticketing, etc.			
	History of upgrades			

ERP Software Red	quirements
Vendor Background	Comments
<u>Information</u> <u>Technology</u>	
Premises vs Cloud or Hosted	
If Cloud or Hosted-Recovery plan	
If Cloud or Hosted- Retention of data	
Remote access capabilities	

### **Proposed Timelines**

### Software

- 1. Examine software vendor and logistics May-June 2020
  - a. Quickbooks
  - b. BMSI
  - c. Edmunds
- 2. Committee Reviews Quckbooks demonstration
- 3. June-July 2020 Buildout of Chart of Accounts for Town and AES
- 4. Run Phoenix and XXXX in tandem between July 1 and September 15
- 5. Full transition to new software on Sept 15<sup>th</sup>

### **Staffing Changes**

### Current

Town treasurer 24 hrs/ week
Assistant Treasurer 30 hrs/week
School Business manager 30 +hours/Week

### **Final**

Finance Director Assumed to be 26 Hrs? week Likely 16 hrs School/ 10 Hrs Town
With the town this could work out to a long Monday or multiple part days
Assistant Finance Officer 40Hours/ week

#### **Timeline**

June 2020 Decisions

- 1. make final decisions about positions,
- 2. Begin Union negotiations for Change of Position/ requirements and Salary from assistant treasurer to Assistant finance officer Assume this will remain a town employee.
- 3. assemble a joint town- AES interview Panel for Finance Director and Assistant
  - a. Assume 1-2 outsiders possibly Coventry's or Bolton's finance director
  - b. where does new Superintendent fit into this?

#### July 2020

- 4. Advertise for Both Positions
  - a. How and Where to Advertise for Positions
  - b. Internal and External Candidates>

### August 2020

- 5. Interview Candidates for both Positions
- 6. Interview Panel makes recommendation to BOS/BOE

Sept 2020 Make Offer

Oct -Nov Hire for both Positions allowing ~ 2 month Overlap if possible

Contract with town Treasurer through Dec 31 2020

Assistant Treasurer would likely be retained until december timeframe.

AES would have to make a decision when and how contract would be

Are both employees town or is one town and one an AES employee? In that case would prefer Finance Director AES and Assistant Town- Makes Union Negotiations easier for us but not necessary.